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## TRUSTED RESOURCES FOR HOSPITALS

Maine Hospital Solutions has compiled the following list of trusted companies for hospitals to help navigate the COVID-19 crisis. These companies provide vetted solutions to hospitals' operational and financial challenges resulting from this unprecedented event.

Companies that MHS already endorses are noted with the \* symbol. Other companies that are not officially endorsed but are included on the list have completed a due diligence process, are vetted and offer a meaningful solution for today's hospital challenges.

### DISASTER RECOVERY ASSISTANCE

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#### Hagerty | [HagertyConsulting.com](http://HagertyConsulting.com)

Hagerty works with clients and the Federal Emergency Management Agency (FEMA) to help clients recover from disasters, including public health and medical emergencies. For hospitals and healthcare systems seeking to leverage federal funding opportunities for COVID-19 financial recovery, Hagerty provides expert advice and help with short-term liquidity and long-term recovery funding guidance. The company's experience includes understanding how the suite of federal recovery programs facilitates a comprehensive recovery within a community.

### STAFFING SOLUTIONS

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*For hospitals experiencing surge demand because of COVID-19 cases or because delayed elective procedures are coming back on-line, staffing and recruiting agencies can fill critical workforce shortages for physicians, nurses, and allied health professionals. These firms connect hospitals with health care professionals for temporary and permanent placement. The below list covers locum tenens agencies, managed services providers, agencies placing nursing and allied health positions and physician recruitment firms.*

#### Locum Tenens

##### \* Healthcare Workforce Logistics (HWL) | [hwlmosp.com](http://hwlmosp.com)

Through a combination of proprietary next generation technology and customizable managed services, HWL delivers a vendor neutral Total Talent Acquisition solution that lowers overall labor costs while reducing administrative burden.

##### \* VISTA Staffing Solutions | [Vistastaff.com](http://Vistastaff.com)

Founded in 1990, VISTA Staffing Solutions helps hospitals, medical practices, and government agencies in the US optimize their physician and advanced practitioner staffing, ensure quality and continuity of care for patients, and maintain financial stability. VISTA Staffing Solutions is a founding member of the National Association of Locum Tenens Organizations (NALTO), an organization that develops and enforces standards for credentialing, ethics, and business practices within the locum tenens industry.

#### Managed Services Providers

##### \* Focus One Solutions | [FocusOneSolutions.com](http://FocusOneSolutions.com)

FocusOne Solutions is a leading managed services provider that streamlines the staffing process for hospitals and healthcare systems by serving as the single point of contact for hiring requests. A sister company to Aureus Medical Group, one of the largest healthcare staffing firms in the country, FocusOne combines its one-contact solution with web-based vendor management software, FocusOne Connect, and the support of a dedicated service team to source contingent and direct hire candidates for clinical and non-clinical roles through a vetted network of staffing agencies.

### **Med Solutions | [Med-Solutions.net](https://www.med-solutions.net)**

Med Solutions is a highly specialized full-service medical staffing organization that focuses on the placement of experienced medical personnel. We specialize in placement in a variety of medical entities. Staffing supervisors have been trained as Certified Medical Staffing Supervisors and have demonstrated effectiveness in solving problems for clients.

## **Nurses/Allied Health**

### **Aureus Medical | [AureusMedical.com](https://www.aureusmedical.com)**

Aureus Medical Group is a nationwide leader in healthcare staffing and an affiliate of C&A Industries, LLC, one of the most respected staffing and recruitment firms in the country with more than 50 years of proven success. Founded in 1984, Aureus Medical serves the medical staffing needs of healthcare facilities in all 50 states through our nationwide network of highly skilled and dedicated healthcare professionals.

### **Aureus Radiology | [AureusMedical.com](https://www.aureusmedical.com)**

Aureus Medical Group is a nationwide leader in healthcare staffing and an affiliate of C&A Industries, LLC, one of the most respected staffing and recruitment firms in the country with more than 50 years of proven success. Founded in 1984, Aureus Radiology serves the imaging staffing needs of healthcare facilities in all 50 states through our nationwide network of highly skilled and dedicated healthcare professionals.

## **Employment**

### **\* Hospital Careers | [HospitalCareers.com](https://www.hospitalcareers.com)**

HospitalCareers.com is the healthcare industry's career destination site that has helped thousands of healthcare professionals find jobs and career paths. With over 25,000 job postings from more than 1,900 healthcare facilities nationwide, we have guided thousands of healthcare professionals into successful and fulfilling careers. Along with simplifying the job search process, users can browse career profiles, research job and salary trends, read informative articles and utilize other resources to help advance their careers in the healthcare field.

## **Physician Recruitment**

### **\* Jackson Physician Search | [JacksonPhysicianSearch.com](https://www.jacksonphysiciansearch.com)**

Jackson Physician Search is a leader in the permanent recruitment of physicians and advanced practice providers to hospitals and health systems across the United States. The company is recognized for its track record of results built on their clients' trust in the skills of their team and the transparency of their process. Information on interview strategies for achieving medical staffing goals during COVID-19 is available [here](#) from Jackson Physician Search.

## **AUTONOMOUS MONITORING PLATFORM**

### **Care.ai | [care.ai](https://www.care.ai)**

Care.ai is an autonomous monitoring platform that can help hospitals in several ways with COVID-19. The first is the ability to unobtrusively detect higher-than-normal temperatures of everyone who comes to a facility. The second is in the creation of "self aware" patient rooms that can detect changes or risks and alert caregivers to take action. An overview of its contactless thermal sensor system is available [here](#).

## **REVENUE CYCLE ENHANCEMENT**

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### **Meduit | [Meduitrcm.com](https://www.meduitrcm.com)**

Meduit delivers efficient and effective revenue cycle management solutions that lead to measurable, high-performing results that maximize ROI for hospitals, health systems and physician groups. Meduit is working with hospitals in response to COVID-

19 to reduce claim denials, maximize revenue and take care of patient concerns all through its unique, patient-centered approach to RCM.

## COMMUNICATIONS

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### **Mobile Smith | [MobileSmith.com](http://MobileSmith.com)**

MobileSmith Health provides turnkey mobile applications that improve health outcomes, patient satisfaction and adherence for the new generation of digital health consumers. To help hospitals with COVID-19 communications internally and externally, Mobile Smith has developed two COVID-19 apps. One is designed for hospital staff and the other for the community at large. Both apps can be deployed in as little as 72 hours and provide timely push notifications and alerts to convey breaking news, vital updates, and customized facility information.

### **Groundswell Health | [OurGroundswell.com](http://OurGroundswell.com)**

Groundswell Health is a custom health care communications firm with experience in advocacy campaigns as well as service line marketing. Groundswell Health develops digital and traditional messaging, integrating reputation and brand management solutions to take on crisis communications challenges as well as initiatives to decrease the complexity and confusion around nuanced health care issues. Provides assistance with public ballot initiatives, complex health care and Medicaid finance messaging, as well as communications programs during health plan disputes.

## HEALTH CARE MANAGEMENT CONSULTING

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### **PYA | [pyapc.com](http://pyapc.com)**

Providers have begun receiving some much-needed financial relief from the COVID-19 pandemic. There are several available sources for relief funding and loan proceeds, each with unique terms and restrictions. PYA is helping our clients navigate their real-world scenarios related to these funding mechanisms, evaluate operational and financial options to sustain their business, and track sources and uses of funding for reporting purposes.

## PRESCRIPTION DRUG SOLUTIONS

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### **\* Performance Healthcare Solutions | [PerformanceHealthcareSolutions.net](http://PerformanceHealthcareSolutions.net)**

Performance Healthcare Solutions provides pharmacy benefit solutions that are a market disruptor and provide hospitals with a significant discount on their pharmacy drug benefits for employees. PHS has decades of pharmacy and PBM related experience that we leverage to deliver these first of their kind solutions to the marketplace.

### **\* SunRx | [SunRx.com](http://SunRx.com)**

SUNRx is a leader in 340B administration, offering solutions that include world class 340B compliance and savings optimization. The overall combination of SUNRx's expertise and technologies provides organizations with a transparent partner that will implement a successful, compliant and high-performance program. Information from SunRx on how it is partnering with hospitals to help with COVID-19 related challenges is available [here](#).

## CLASS ACTION SETTLEMENT MANAGEMENT

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### **\* Class Action Capital | [ClassActionCapital.com](http://ClassActionCapital.com)**

Class Action Capital is a provider of class action settlement claim management and monetization to the global corporate community. Launched in 2012, Class Action Capital quickly gained traction in the corporate community to become the premiere provider of outsourced class action settlement claim management and monetization. From 30 clients in 2012 to over 5,000 clients to date, Class Action Capital's value proposition, reputation and expertise have been recognized by companies of all sizes and in diverse industries. Class Action Capital works on a commission basis whereby it receives a percentage of the client's financial recovery and only receive the fee when their client recovers.

## ACCOUNTS RECEIVABLE

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### **\* Commerce Bank | [CommerceBank.com](http://CommerceBank.com)**

Commerce Bank is a national leader in payments and revenue cycle management. CommercePayments™ combines the latest in accounts payable technology and payment disbursement to offer innovative solutions that streamline accounts payable processes and create revenue for AP departments without changing current banking relationships. Capitalize on process efficiencies and generate monthly revenue share earnings by activating a CommercePayments™ AP Card payment program, utilizing the Visa® Network. This flexible solution requires no software to host and the Commerce Bank Vendor Enrollment team will actively contact and enroll vendors on your behalf to maximize your earnings. CommercePayments™ AP Automation modernizes invoice receipt and capture, approval workflow, and payment by utilizing a single payment file.

## GRANT WRITING

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### **Affiliated Enterprise Solutions | [AESLLC.org](http://AESLLC.org)**

Providing grant writing and management solutions, our expert consultants will partner with your organization to help assess the issues at hand, strategize on the path to take, and help implement the solutions that work.